

# DIGITAL MARKETING CHAMPION COURSE





# ABOUT OUR COMPANY

Crack-ED, a Car Dekho Group initiative, is a comprehensive upskilling ecosystem offering personalized learning paths, placement services, development programs, college collaborations, and for continuous learning and career development.



100000+ Skill Hours



3000+ Customers



50+ Unique Skills



### BENEFITS OF THE COURSE

- SEO Mastery
- **Effective Advertising**
- **Influencer Collaboration Skills**
- Social Media Expertise
- **Email Marketing Competence**
- Integrated Campaigns
- Practical Applications





## **USP OF THE COURSE**

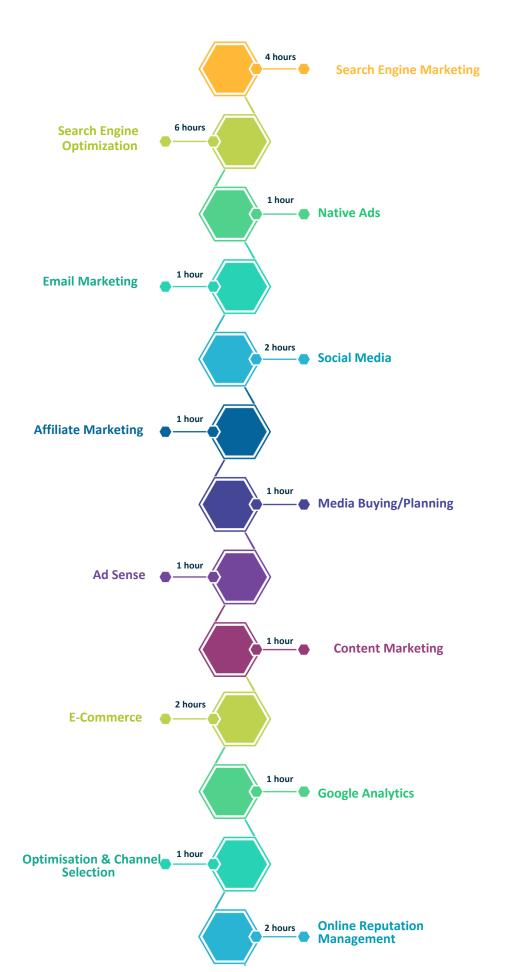
- **Comprehensive Scope**
- **In-Demand Skills Focus**
- Online Advertising Insights
- (¬) Influencer Marketing
- Social Media Mastery
- **Email Marketing Best Practices**
- Practical Projects







# **TIMELINE**



#### **Search Engine Marketing**

- Google Adwords fundamental
- Types of campaigns
- Hygiene of the campaign
- Campaign set up
- Bidding strategy
- Campaign optimisation
- Ads Placement
- Maximise ROI
- Remarking
- Mobile App Marketing
- WAPP Marketing



# Session: 3 Native Ads

- Types
- Best website
- Tools



#### Session: 2

#### **Search Engine Optimisation**

- Understanding of Google and other search engine algorithm
- SERP
- How Search Engines Work
- Function of Search Engine
- Keywords Research
- · Search engine ranking system
- How to rank 1st in Google and other search engines
- Keywords Density
- On Page Optimisation
- Content Creation
- Promotions
- Posts
- Comments Management

#### **Email Marketing**

- Account Set up
- Types of Email Marketing
- Data Segmentation
- Automation
- Revenue maximisation
- Tools overview
- Analysis (Avoid Spam)



#### Session: 6

#### **Affiliate Marketing**

- How it works?
- How people make millions of dollar in affiliate marketing?
- Getting your started as an affiliate
   India's top affiliates



# Session: 5 Social Media

- Social media overview
- Facebook / Twitter / LinkedIn / Instagram
- fundamentals
- Facebook Advertising
- Targeting
- Budget Allocation
- Campaign management
- Page management
- Twitter Influencer
- · Use of Instagram for marketing
- Generating tracking pixel codes
- Retargeting (FBX)

#### Media Buying/Planning

- How to buy rich media
- Decision making for website
- Which spot is better
- Type of Ads
- Publishers Management
- Best practices



#### Session: 9

#### **Content Marketing**

- Overview of what is content
- marketing
- Tools
- Promotion Strategy





#### Session: 8

#### **Ad Sense**

- Benefit of Adsense
- How to get approved
- Ads Placement
- Make Money

#### Session: 10

#### **E-commerce**

- Overview
- Set up virtual shop
- Automated Software
- Payment Gateways
- Understand of Wallet
- How to sell products online
- Cash backs
- Google Shopping
- Product listing ads
- Growth of ecommerce in India

#### **Google Analytics**

- Introduction
- User behave on the website
- Set up for your website
- A/B testing of landing page
- · Heat map of the website
- · Bounce rate of the website
- Exit rate of the website
- Sessions
- Avg. time spend by user on the website
- · New vs. Return users
- Conversion tracking
- Ecommerce conversion set up
- Segmentation and targeting
- Set up remarketing campaign
- Source of the traffic
- Measure Quality of the traffic
- Set up goals
- · Big data analysis
- What is tag?
- Tag implementation
- How to works
- Set up for web
- Set up for mobile app
- Next steps





#### Session: 12

#### **Optimisation & Channel Selection**

- Meet with your objective
- Scale up the campaign
- Improvement in overall ROI
- Choose best performing channels

#### **Online Reputation Management**

- What is ORM?
- Why might someone need help managing a digital reputation?
- What's the most common problem that you encounter?
- How difficult is it to erase something negative once it's online?



#### **Course Highlights:**

- Our live sessions provide access to professionals and leaders for learning, networking, and gaining insights.
- Real-time assignments provide hands-on experience, applying skills to authentic scenarios, preparing you for a successful career.
- Engage in interactive and practical activities, simulating real-world scenarios.
- Crack-ED Certificate will enhance your career, validate your skills, and foster ongoing learning and development.











**Total Modules:13** 



**Duration: 25 hours** 









# **CONTACT US**



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Don't just follow trends, set them!

Enroll now and let's make your digital dreams a reality!