

## **Job Description: Branch Manager / Branch Head**

**Company:** Agriwise Finserv Limited

**Location:** Sriganaganagar, Jodhpur, Behror, Kota

**Salary:** ₹8-10 Lacs per annum (depending on experience)

**About Agriwise Finserv Limited:** Agriwise Finserv Limited is a Systemically Important Non-Deposit Non-Banking Financial Company (NBFC) dedicated to serving rural India with integrated credit services and customized financing solutions for the agriculture and allied sectors. With a robust infrastructure including need-based products, effective due diligence mechanisms, committee-based sanctioning, and decentralized disbursement hubs, Agriwise ensures quick Turn Around Time (TAT) for credit delivery. The company prides itself on having a strong support team on the ground for field investigations, personal discussions with borrowers, and continuous follow-ups to flag potential portfolio risks.

### **Core Product Offerings:**

- Secured Business Loan (Loan Against Property - LAP)
- Agri Commodity Loan (Warehouse Receipt Finance)
- Invoice/Supply Chain Financing
- Farmer Financing

**Company Presence:** Agriwise operates in 5 states across 28 locations and is expanding to more locations in the future.

### **Role and Responsibilities:**

- Oversee and manage branch operations to ensure smooth and efficient functioning.
- Lead and mentor a team, ensuring high performance and achieving branch targets.
- Develop and implement strategies to increase branch sales and profitability.
- Conduct field investigations and personal discussions with borrowers to assess creditworthiness.
- Ensure compliance with all regulatory requirements and internal policies.
- Maintain strong relationships with customers and stakeholders.
- Identify and mitigate risks in the loan portfolio to ensure optimal performance.
- Ensure timely disbursement of loans and effective recovery of dues.

### **Requirements:**

- MBA/Graduate in any field.
- Minimum 7+ years of experience in team handling, specifically in the Loan Against Property (LAP) sector.
- Minimum 6 years of experience in the same product.
- Proven track record of achieving targets and managing branch operations.
- Strong leadership, communication, and interpersonal skills.

- Ability to work in a dynamic and fast-paced environment.

**Website:** [www.agriwise.com](http://www.agriwise.com)

Join Agriwise Finserv Limited to be part of a dedicated team that empowers rural India through innovative financial solutions.