



Tromenz Solutions

JOB DESCRIPTION

Tromenz Learning welcomes you to join our company. The organization is dedicated towards developing the state of the art learning methodologies by engaging learned and experienced faculty and facilitating the individual and corporate with high quality training materials, which in turn has helped professionals to achieve their career objectives and growth.

Job Title: Business Development Manager (Individual)

Job Overview

We're looking for a results-driven business development representative to actively seek out and engage customer prospects. You will provide complete and appropriate solutions for every customer in order to boost top-line revenue growth, customer acquisition levels and profitability.

Responsibilities and Duties

- Customer Service Skills: The customer is always right. You will need to be able speak in a friendly way to customers and potential customers, listening to their needs and helping communicate options for them.
- Communication Skills: You will need to speak to customers about a product's different features, and answer any questions they might have.
- Persistence: Not every customer is going to be a sale. Being able to bounce back if you lose a sale will be key for this job
- Establish, develop and maintain positive business and customer relationships
- Continuously improve through feedback
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs.
- You have to approach only interested clients which is already filtered by our marketing team

Qualifications

Graduate with excellent communication skills.

Working Day : 5 Days a week, 2 Saturdays working.

Working Hours : 8 hours

Salary : 16K to 30 K + lucrative Incentives upto 40K

Job Location : Dwarka sec 17, New Delhi

Thanks & Regards

Team Tromenz

Apex square 3 Property 6, block B, Pocket 3, Dwarka Sec 17
Nearest metro 14 Dwarka, 800 m walk



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