



In Association with

About US: At JMV HYUNDAI, we're the premier dealership in North India, offering top-notch sales and service facilities. With a focus on customer satisfaction, we strive to enhance the car buying experience, providing expert staff for all needs, from sales to service. Beyond Hyundai cars, we also offer used cars, insurance, finance, and accessories, ensuring a comprehensive experience. Our state-of-the-art workshops and skilled technicians guarantee instant, efficient, and personalized service. Recognized with 25 awards in the past 6 years, we welcome you to JMV Hyundai on Sohna road, Gurgaon, where your dream of owning a car becomes a reality.

Role: Sales Consultant

Minimum Experience: 2 Year experience in the Automotive Industry

CTC: 3LPA to 4.2LPA

Responsibilities

1. As a sales representative, it is your primary responsibility to meet and exceed sales targets through strategic planning, effective execution, and continuous performance evaluation.
2. You will organize and execute events aimed at generating leads, leveraging your networking skills and market knowledge to engage potential customers and expand the client base.
3. Ensuring customer satisfaction is paramount; you'll proactively address inquiries, resolve issues promptly, and maintain positive relationships to foster loyalty and repeat business.
4. Following the sales process meticulously, you'll adhere to established protocols, utilize CRM systems efficiently, and collaborate with relevant stakeholders to streamline operations and maximize sales effectiveness.

Skills Required

1. Customer Orientation: Understanding and addressing customer needs with empathy and tailored solutions.
2. Process Orientation: Following a structured approach to move prospects through each stage of the sales funnel efficiently.
3. Persistence & Confidence: Maintaining motivation and conviction in the face of challenges and rejections.
4. Communication Skills: Clear, persuasive, and attentive communication to build rapport and convey value.
5. Basic Product Knowledge: Understanding product features, benefits, and competitive advantages to effectively address customer inquiries and position offerings.