

## JD For Direct Sales Force (Agency Channel)

**Designation:** Business Development Manager/Associate Partner

**Education:** Any Graduates

**Experience:** Fresher with Good network / Min. 2 to 3 Years experience in any Domain Sales with current company

**Hiring for the Company:** Aditya Birla Life Insurance

### **Roles & Responsibilities:**

- To recruit good quality prospective insurance advisors and ensure that they are acquiring licensing to achieve the sales target set by the company
- Motivating the advisors to achieve the sales target set by the company
- Provide on the job training and manage & monitor performance of the advisors
- Relationship management with other stake holders
- Maintain persistence for the policies procured by the team of advisors to overall achieve the profitability of the team

### **Primary Mandates: -**

- Candidate should be a Graduate.
- In case if he is a undergraduate minimum 2 Years Sales experience is required.
- Age should be in between 22-34.
- He should be a resident of the city we are hiring for 3+ years.
- Two-Wheeler with valid Licence.

### **Pre-Requisites: -**

- Multiple switches candidates should not be changing jobs multiple times in a calendar year.
- Gap in professional career more than 3 month, exceptions for more than 3 months.
- Graduation Mandatory
- No Freshers, Experience relevant to sales, Insurance, BSFI sector preferred.
- Fully vaccinated, no exceptions

[#HiringAlert](#) Aditya Birla Sun Life is looking for candidates to fill in Front Line Sales Positions for sales channels.

Positions are available across North India (Delhi, Haryana, Punjab, Himachal, J&K, UP and Rajasthan). Ideal candidate should be a graduate with 1-5 years of experience in Sales.

We are also open for fresh and passionate Graduate/ Post Graduates in any stream, who are willing to make a career into sales.

If you feel you are the right person for the job, then please submit your profile at <https://forms.gle/X2jZfveckAFXSZfDA>