

Job Title: Business Development Executive.

Location: Kolkata(Sector 5, Salt Lake,)

Job Type: Full-time

Experience - Minimum 1yr.

Qualification - Graduation

Vacancy - 4

Responsibility:

- Build strategic relationships and partner with clients.
- Maintain a portfolio of prospective clients, serve as the first point of contact for new clients, and provide software service information to new clients.
- You need to have the curiosity and drive to understand the needs of prospective clients, and you need to have the communication and relationship-building skills that will bring a client.
- It's a B2B Marketing , inside sales.

Requirements

- Candidates should be smart and effective.
- Candidates must have a strong grip over Hindi (Fluency) & English (average)

Note: It's not a Field Sales.

Don't send Retail & Fmcg sector candidates.

Sal - upto 2.5lpa (as per experience) + Unlimited Incentives.

Working Days - Monday to Saturday (10.30 am - 6.30pm)