

 **Meta**
Business Partner



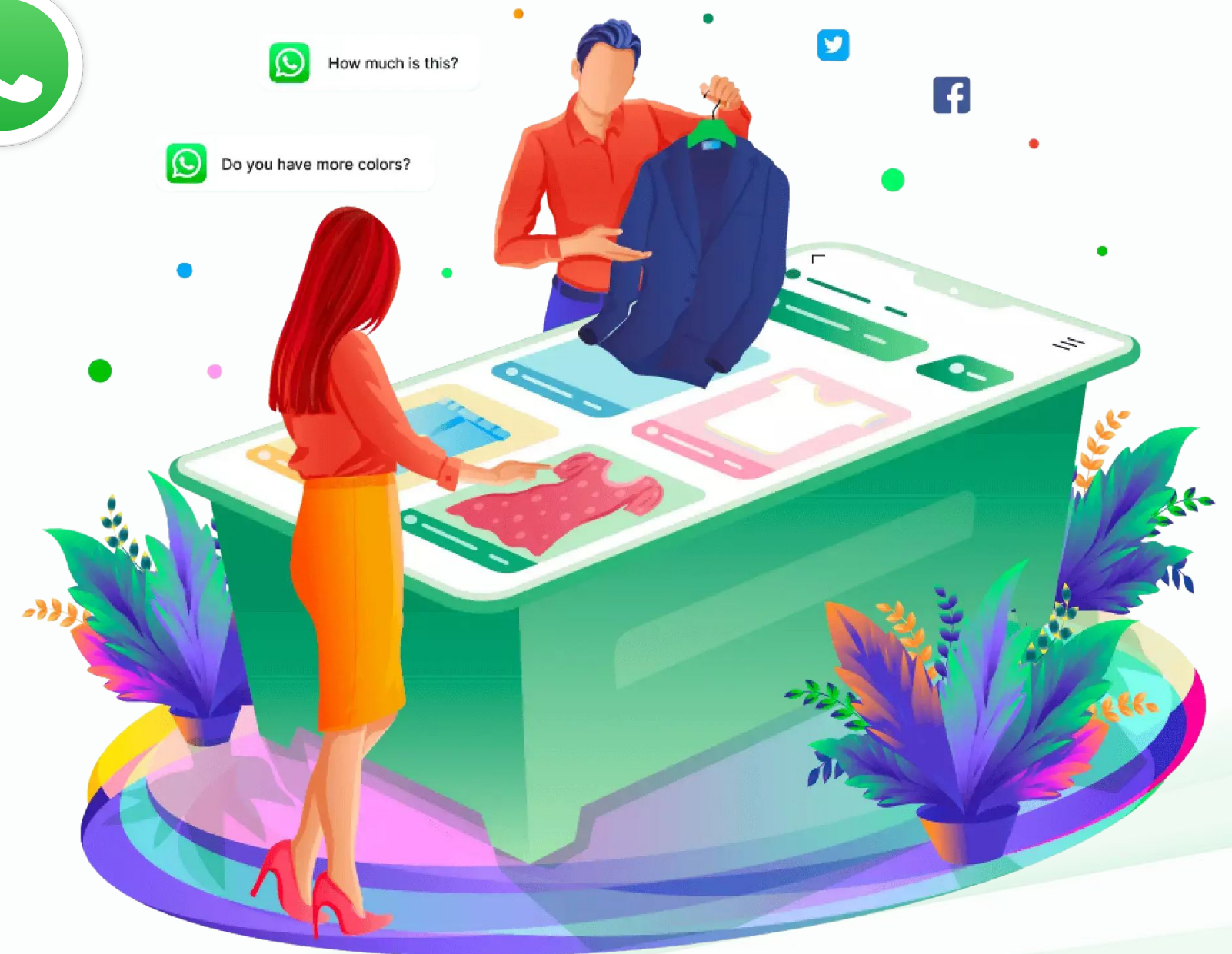
QuickSell



DoubleTick

Integrated Front-Office Software Suite for WhatsApp-First Businesses

Presence in **145+ Countries**





QuickSell



DoubleTick

QuickSell is a conversational commerce company empowering global brands with scalable personal commerce and relationship-led sales on WhatsApp, started in 2017, we are on a mission to help global Small and Medium Businesses with a comprehensive end-to-end Business Operating System. We aim to provide high-quality technology and tools necessary for global SMBs to **grow, engage, retain, and monetize** their customer base effectively on mobile.

Trusted by 1.5 million+ Global SMBs across 145+ countries including global brands like Malabar Gold, D-Link, Sabyasachi, Tupperware, and more.



QuickSell's at a glance



1.5 Mn+

Users

\$150 Mn

GMV per year

3.5 Mn+

Orders Per Year

15k+

Active Bots on WhatsApp

145+

Countries

40+ Mn

Conversations Delivered on WhatsApp

Proudly Backed by



Talent from IIT, Amazon, and many more top orgs & institutions



Deepak Bhagchandani
Founder, CEO

Ex-Pearson, Ex-Amazon. MS in HCI Design and Engineering



Shivam Mittal
Co-founder, Head of Sales

WhatsApp Marketing Expert - Helped more than 20k+ businesses grow digitally.

Team of 96+ folks



QuickSell



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Our **Mission**

Helping businesses accelerate sales & transform conversations to conversions by leveraging assisted **personal commerce**.

Our **Vision**

Our long term vision is to be a comprehensive **End-to-End Business Operating System** that provides all the high quality necessary technology and tools to global SMBs to enable them to **Grow, Engage, Retain, and Monetise** their customer base effectively on mobile.



Company Growth & Presence

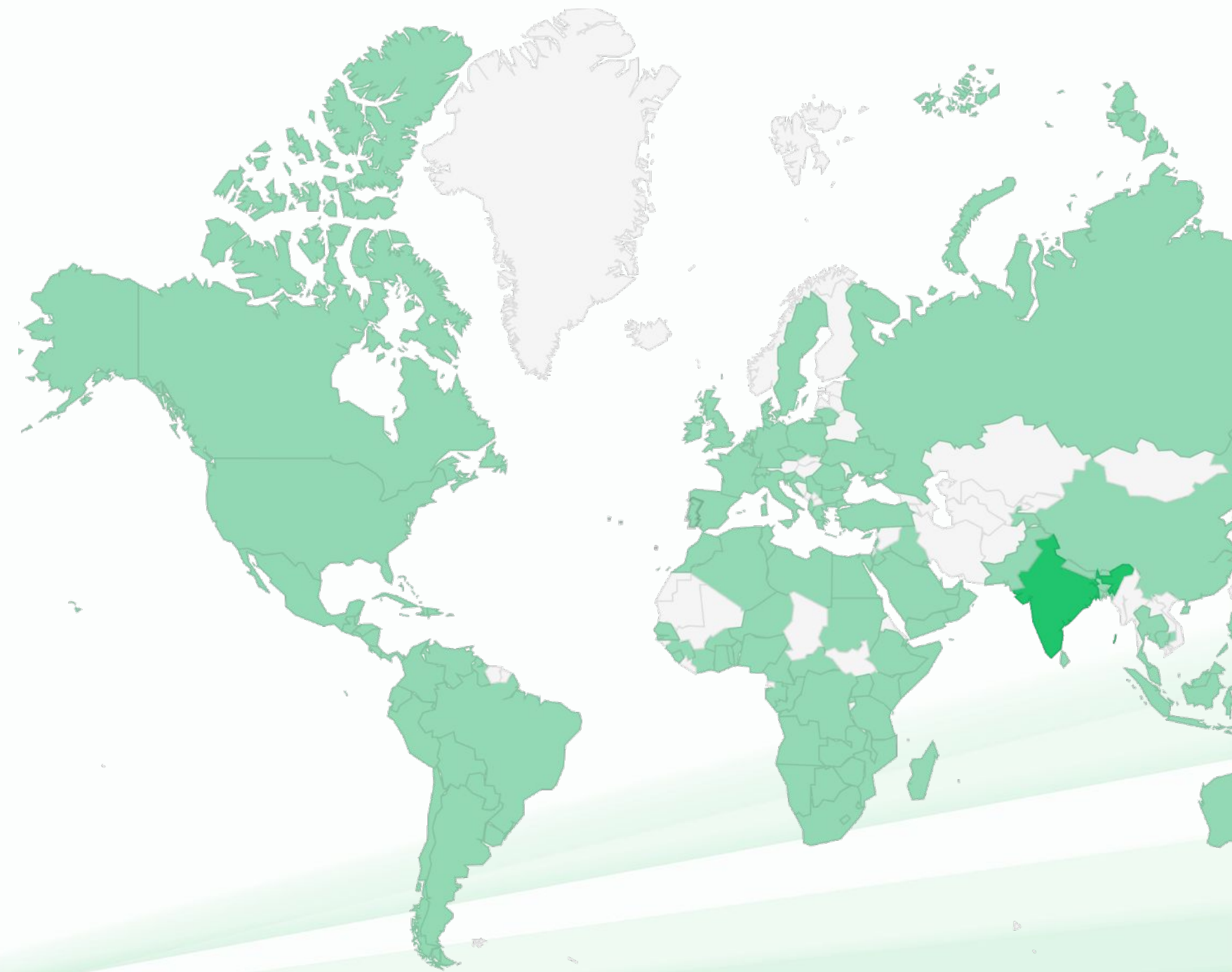


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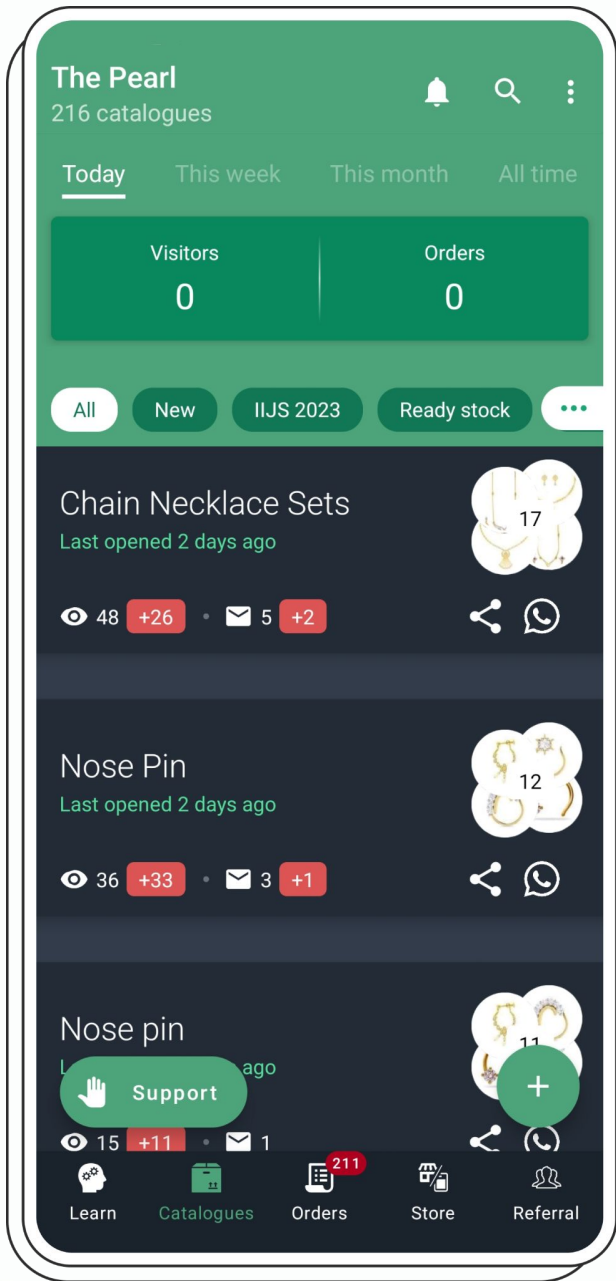


DoubleTick

- **600% growth** since last fund-raise
- **2X growth** in net customer in last 1 year
- Presence across **145+ countries out of 195 countries** across the globe





Our Solutions



Launched in 2017

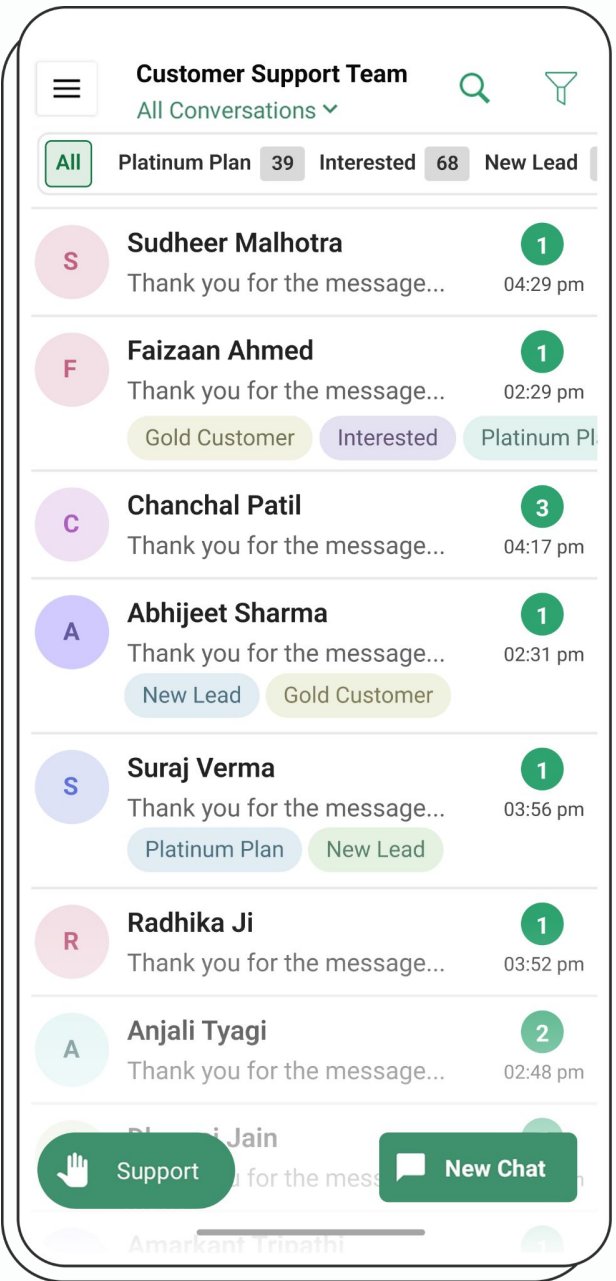
A mobile commerce platform for WhatsApp-first businesses that help them create quick catalogues and take orders on WhatsApp.

 3000+ Customers

 145+ Countries


Use Cases

- WhatsApp Commerce
- B2B Commerce



Launched in 2022

DoubleTick helps businesses overcome all the limitations of WhatsApp enabling chat centralization, automation and bots, and unlocking scale through bulk outreach to virtually unlimited WhatsApp users.

 3000+ Customers

- WhatsApp Commerce
- Bulk Broadcasting
- Sales and Support Inbox
- Marketing Automation

About Profile



QuickSell



DoubleTick

Position **Business Development Associate**

Full Time | Mumbai

Roles & Responsibilities



- ✓ Consultative Sales and Use-Case Analysis
- ✓ Take and Achieve Revenue Targets
- ✓ Product Demonstrations
- ✓ Building Scalable Processes

You're the best fit if you've



- ✓ Inherent Tech-Savviness and Business Acumen
- ✓ Good interpersonal and communication skills (English and Hindi) and talking comes naturally to you
- ✓ Empathetic
- ✓ Go getter and have an ownership mindset

Benefits



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1

Experience the 0 to 1 Journey

We are a startup that provides the opportunity and platform to experience and be part of the 20x growth trajectory that we are currently on

2

Experience the excitement of conversational commerce

Conversational commerce is exploding! Market size hit \$9.29 billion in 2023 and is projected to jump to \$11.04 billion this year

4

Work Culture that enables you to express yourself

Our work culture enables you to express yourself, and our open-door policy ensures that your thoughts and ideas are always heard and valued

3

Perks and Benefits as good as they get

Sales is always about incentives, and with us, you can receive incentives that are as much as 2x your base salary; the sky's the limit.





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Apply Now

careers@quicksell.co

To shape the future of global SMBs by pushing the magic
of personal commerce at scale! 🚀



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